

	2019 Actual	2020 Actual	2020 Budget	2021 Budget
CAPITAL INCOME	\$172,392	\$33,353	\$55,500	\$56,500
CAPITAL EXPENSE	\$140,694	\$143,047	\$133,500	\$56,500

OPERATING INCOME	\$258,138	\$209,177	\$338,500	\$331,260
Program Revenue	\$115,804	\$83,103	\$164,500	\$158,000
4100- FWS FEES	\$24,593	\$22,095	\$23,500	\$33,500
4200 - SUMMER FEES	\$91,211	\$61,007	\$141,000	\$124,500

Gift Revenue	\$135,346	\$121,122	\$170,500	\$168,260
4300 - ANNUAL FUND GIFTS	\$11,531	\$53,396	\$90,000	\$80,000
4400- CAMBERSHIP FUND GIFTS	\$34,936	\$29,803	\$35,000	\$32,000
4500- ORGANIZATIONAL GIFTS	\$81,948	\$27,510	\$39,500	\$50,000
4600 - ADDITIONAL GIFTS	\$6,931	\$10,412	\$6,000	\$6,260

Additional Income				
4700 - ADDITIONAL INCOME	\$6,988	\$4,953	\$3,500	\$5,000

OPERATING EXPENSE	\$400,870	\$352,116	\$409,460	\$388,465
Permanent Staff Expenses	\$156,150	\$150,383	\$166,710	\$162,615
5100 - EXECUTIVE DIRECTOR	\$71,082	\$69,725	\$71,840	\$74,245
5200 - ASSOC. DIRECTOR: ADMIN & HOSPITALITY	\$24,439	\$25,631	\$25,485	\$26,880
5300 - ASSOC. DIRECTOR: PROGRAM & FACILITIES	\$48,971	\$47,777	\$53,485	\$53,880
5400 - YR ROUND SUPPORT STAFF	\$1,664	\$2,849	\$2,150	\$2,200
5500 - HEAD COOK	\$4,601	\$3,030	\$5,100	\$3,250
5600 - MAINTENANCE	\$5,392	\$1,371	\$8,650	\$2,160

Seasonal/Temporary Staff Expenses	\$43,671	\$38,016	\$51,800	\$54,500
5700 - SUMMER STAFF	\$42,275	\$34,938	\$45,800	\$46,000
5800 - SERVICE CORP	\$1,397	\$3,078	\$6,000	\$8,500

Administrative Expenses	\$45,525	\$39,618	\$36,350	\$34,100
6100 - CONTRACT SERVICES	\$12,030	\$7,260	\$3,000	\$2,000
6200 - ORGANIZATIONAL DEVELOPM	\$2,245	\$1,018	\$3,500	\$3,500
6300 - FUNDRAISING EXPENSE	\$5,909	\$6,861	\$6,500	\$7,000
6400 - MARKETING & PROMOTION	\$7,106	\$6,081	\$8,950	\$6,700
6500 - ASSOCIATION DUES	\$3,746	\$3,002	\$3,800	\$3,800
6600 - OTHER ADMIN EXPENSES	\$14,489	\$15,396	\$10,600	\$11,100

Program Expenses	\$19,141	\$10,755	\$15,650	\$13,250
7100 - STAFF DEVELOPMENT	\$6,186	\$3,719	\$7,200	\$5,700
7200 - TRIP EXPENSES	\$971	\$797	\$1,550	\$1,550
7300 - PROGRAM SUPPLIES	\$11,985	\$6,239	\$6,900	\$6,000

Site & Facility Expenses	\$136,383	\$113,345	\$138,950	\$124,000
8100 - FOOD SERVICE	\$37,337	\$27,457	\$38,000	\$39,000
8200 - INSURANCE	\$17,333	\$18,406	\$25,000	\$20,000
8300 - TRANSPORTATION	\$14,793	\$9,390	\$16,500	\$13,000

8400 - MAINTENANCE & SUPPLIES	\$24,960	\$21,021	\$18,250	\$18,000
8500 - WASTEWATER TREATMENT	\$1,491	\$1,254	\$2,000	\$2,000
8600 - UTILITIES	\$24,575	\$21,848	\$24,200	\$18,500
8700 - OTHER SITE & FACILITY EXPEI	\$15,894	\$13,970	\$15,000	\$13,500

TOTAL INCOME	\$258,138	\$209,177	\$338,500	\$331,260
TOTAL EXPENSE	\$400,870	\$352,116	\$409,460	\$388,465
NET OPERATING INCOME/LOSS	(\$142,732)	(\$142,939)	(\$70,960)	(\$57,205)

RESERVE TRANSFER - OPERATING	\$165,001	\$140,000	\$70,960	\$70,960
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